



Senior Business Consultant (Financial Consulting) – SME Advisory

Emerging Markets Consulting (EMC) is currently seeking an analytical and energetic Senior Business Consultant with strong accounting, financial management, and financial operations processing skills to support our clients and strategic partners. It is a **full-time senior position** and offers significant growth opportunities. The ideal candidate possesses exceptional customer service skills to help our clients assess, design, improve, and implement solutions to improve financial results, solve complex business problems, and meet organizational objectives. The Senior Business Consultant positions at EMC typically lead and manage a team to deliver several consulting projects simultaneously. The position provides the opportunity to apply existing analytical and management skills and experience and, at the same time, rapidly acquiring and diversifying the knowledge base across various sectors and industries to provide financial solutions to SMEs in Cambodia.

EMC is a consulting and investment advisory firm that brings international best practices to the private and development sectors in Southeast Asia by offering our clients an unparalleled combination of international expertise and extensive knowledge.

The SME Advisory team at EMC undertakes a diverse range of consulting projects, encompassing business development support (plan & strategy), access to finance, as well as other business and financial related services. Our clients are typically local SMEs and group businesses seeking strategic, financial, digital transformation and operational advice to support their business growth.

Main Responsibilities

- Lead project teams comprising business consultants, senior business analysts, and business analysts to complete project tasks, including defining methodology, scopes of work, research and analysis, report writing, and presentations
- Fully responsible for managing consulting tasks, project resources, and project timeline
- Lead business development with existing and new clients
- Lead team under assigned responsibility and develop team capability
- Contribute to organizational improvement
- Manage the client relationship
- Ensure EMC's brand, and work maintains the highest standards of quality and ethical conduct

Required Qualifications & Experience

- Bachelor's or Master's degree with a background in business, finance, economics or a related field
- 3 to 5 years of experience in management/financial consulting, investment banking or private equity
- Excellent business analysis, accounting and finance skills
- Ability to write business plans, formulate strategies, create slide decks and build complex financial models for different purposes
- Possess significant business valuation and deal structuring experience
- Exceptional analytical and communication skills
- Write and present reports in English
- Knowledge of Asia & regional business environment and economy preferred



Skills & Capabilities

- Master new challenges in unfamiliar disciplines
- Successfully manage projects to client deadlines and objectives
- Coordinate several projects simultaneously
- Manage staff, including mentoring and developing junior levels
- Develop strong and mutually beneficial client relationships
- Consistently deliver high-quality performance in all aspects of your work

Applications

EMC is committed to diversity and inclusion within its workforce and encourages qualified female and male candidates from all religious and ethnic backgrounds, including people with disabilities, to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a CV and Cover Letter to recruiting@emc-consulting.asia, with “**Senior Business Consultant (Financial Consulting) – SME Advisory**” in the subject line. Only shortlisted candidates will be contacted. For further information, please visit our [EMC Facebook feed](#); [EMC LinkedIn](#) and [visit our website](#).