

## **Senior Business Consultant (Digital Consulting) – SME Advisory**

**Emerging Markets Consulting (EMC)** is currently seeking candidates to join our team as a **Senior Business Consultant (Digital Consulting)** in the Cambodia office. It is a **full-time senior position** and offers significant growth opportunities. The Senior Business Consultant positions at EMC typically lead and manage a team to deliver several consulting projects simultaneously. The position provides the opportunity to apply existing analytical and management skills and experience and, at the same time, rapidly acquiring and diversifying the knowledge base across various sectors and industries to drive SMEs digital transformation in Cambodia.

EMC is a consulting and investment advisory firm that brings international best practices to the private and development sectors in Southeast Asia by offering our clients an unparalleled combination of international expertise and extensive knowledge.

The SME Advisory team at EMC undertakes a diverse range of consulting projects, encompassing business development support (plan & strategy), access to finance, as well as other business and financial related services. Our clients are typically local SMEs and group businesses seeking strategic, financial, digital transformation, and operational advice to support their business growth.

### **Main Responsibilities**

- Lead project teams comprising consultants, senior analysts, and analysts to complete project tasks, including defining methodology, scopes of work, research and analysis, report writing, and presentations
- Fully responsible for managing consulting tasks, project resources, and project timeline
- Lead business development with existing and new clients
- Lead team under assigned responsibility and develop team capability
- Contribute to organizational improvement
- Manage the client relationship
- Ensure EMC's brand, and work maintains the highest standards of quality and ethical conduct

### **Required Qualifications & Experience**

- Bachelor's or Master's degree with a background in IT, Data Science, business or a related field
- 3 to 5 years of experience in digital, technology and data consulting or in product management at a tech firm
- Strong affinity with the latest digital innovations and interest in new technologies, especially digital platforms and big data
- Possess a strong understanding of programming languages like Python, C++, App development, and big data analytics techniques
- Excellent business analysis and project management skills
- Ability to write business plans, formulate strategies and create slide decks
- Exceptional analytical and communication skills
- Write and present reports in English
- Knowledge of Asia & regional business environment and economy preferred



## **Skills & Capabilities**

- Master new challenges in unfamiliar disciplines
- Successfully manage projects to client deadlines and objectives
- Coordinate several projects simultaneously
- Manage staff, including mentoring and developing junior levels
- Develop strong and mutually beneficial client relationships
- Consistently deliver high-quality performance in all aspects of your work

## **Applications**

EMC is committed to diversity and inclusion within its workforce and encourages qualified female and male candidates from all religious and ethnic backgrounds, including people with disabilities, to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a CV and cover letter to [recruiting@emc-consulting.asia](mailto:recruiting@emc-consulting.asia), with “**Senior Consultant (Digital Consulting) – SME Advisory**” in the subject line. Only shortlisted candidates will be contacted. For further information, please visit our [EMC Facebook feed](#) ; [EMC LinkedIn](#), and [visit our website](#).