

Job Description

Overview of Emerging Markets Consulting (EMC)

EMC is a consulting and investment advisory firm that brings international best practices to private and development sectors in Southeast Asia. We offer our clients and partners an unparalleled combination of international expertise and extensive local knowledge.

Overview of International Business Department

The International Business undertakes a diverse range of consulting projects, encompassing economic, business, and market research and entry strategy, as well as industry and financial analysis. Our clients are typically international corporates and development partners, seeking strategic advice to support major investments.

Job Vacancy

Position	Consultant
Department	International Business
Report To	Consulting Director
Location	Phnom Penh
Type of Employment	Full Time

Duties and Responsibilities

- Apply classic management consulting skills and intellect, combined with industry knowledge and techniques either strategy or business consulting to blend insightful and practical management advice to provide EMC clients an unmatched quality of consulting and investment advisory activities
- **Develop transformative insights and winning recommendations** – gather and analyze data and information, formulate and test strategic possibilities, and develop and communicate recommendations to clients
- **Move clients to action** – identify needs, develop and communicate consulting proposals
- **Develop and apply the consulting approach** – define a thorough consulting approach and resources required to achieve project goals
- **Manage consulting engagements** – develop and manage the project plan and timeline, guiding team members in their work and role, to deliver winning recommendations and deliverables in the agreed timeline and scope
- **Be a leader** – manage and mentor junior team members while championing the EMC values of diversity, integrity, excellence and agility
- **Manage client relationships** – practice the highest standards of excellence, integrity and professional conduct in developing opportunities with new and existing clients alike

- Ensure that EMC's brand and work maintains the highest standards of quality and ethical conduct throughout all engagements

Profile and Qualifications

Minimum Education	<ul style="list-style-type: none"> • Undergraduate degree and excellent academic record in a top-tier university in business, finance, economics, or other fields; An MBA or related postgraduate degree or qualifications is an advantage
Professional Experience	<ul style="list-style-type: none"> • Preferably 1-3 years in management consulting including and/or with a leadership role within the business
Knowledge	<ul style="list-style-type: none"> • Strong knowledge in management consulting, and practical and insightful management advice • Strong knowledge of project research and analysis, qualitative and quantitative research • Knowledge of Cambodia's economic and business environment • Proven track-record of competent leadership in a work, academic, or extra-curricular setting • Advanced proficiency in MS Office Suite (Word, Excel, PowerPoint, and Outlook)
Skills and Abilities	<ul style="list-style-type: none"> • Exceptional analytical and quantitative problem-solving skills • Strong interpersonal skills; and be able to work effectively with people at all levels, both internally and externally • Ability to effectively communicate complex ideas through strong verbal, written and presentation skills in English (ability to communicate and present in Khmer is an advantage) • Ability to consistently deliver high-quality performance in all aspects of your work • Ability to master new challenges in unfamiliar disciplines and fields of expertise • Ability to coordinate several projects simultaneously • Ability to cope with pressure and challenging environment
Other Requirements	<ul style="list-style-type: none"> • Willingness to travel when necessary



EMERGING MARKETS
CONSULTING

Applications

EMC is committed to diversity and inclusion within its workforce and encourages qualified female and male candidates from all religious and ethnic backgrounds, including people with disabilities, to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a CV and cover letter to recruiting@emc-consulting.asia, with “**Consultant, International Business**” in the subject line. Only shortlisted candidates will be contacted.

For further information, please visit our [EMC Facebook feed](#);

[EMC LinkedIn](#) and [visit our website](#).