

## Job Description

### Overview of Emerging Markets Consulting (EMC)

**EMC** is a consulting and investment advisory firm that brings international best practices to private and development sectors in Southeast Asia. We offer our clients and partners an unparalleled combination of international expertise and extensive local knowledge.

### Overview of Private Sector Strategic Partnerships Department

The **Private Sector Strategic Partnerships** is the SME and Corporate Advisory team in EMC which undertakes a diverse range of private sector consulting engagements, encompassing areas of strategy and growth, investments and capital raising, as well as other business and financial advisory services. Our clients include local SMEs and group businesses seeking strategic, financial, digital transformation and operational advice to reach the next level of growth for their organizations

### Job Vacancy

Position	Senior Consultant, Financial Advisory
Department	Private Sector Strategic Partnerships
Report To	Consulting Director
Location	Phnom Penh
Type of Employment	Full Time

### Duties and Responsibilities

- Apply strong corporate finance skills, combined with classic management consulting approach in engagements with clients
- Lead and guide project teams comprising consultants and business analysts to complete project tasks which includes defining project scope of work, consulting approach and methodology, research and analysis, report writing, and presentations
- Fully responsible for managing consulting tasks, project resources, and project timeline
- Manage client relationship and lead business development with existing and new clients
- Lead team under assigned responsibility and develop team capability
- Contribute to organizational development
- Ensure EMC's brand, and work maintains the highest standards of quality and ethical conduct

### Profile and Qualifications

Minimum Education	<ul style="list-style-type: none"> <li>• Bachelor's or Master's degree with a background in business, finance, economics and/or related fields</li> </ul>
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Professional Experience	<ul style="list-style-type: none"> <li>• Minimum 3 to 5 years of relevant experience in management and financial consulting and/or investment banking and/or private equity</li> </ul>
Knowledge	<ul style="list-style-type: none"> <li>• Excellent analytical and problem-solving skills, especially in business and financial analytics and applied corporate finance</li> <li>• Possess business valuation and deal structuring experience</li> <li>• Knowledge of Asia &amp; regional business environment and economy preferred</li> </ul>
Skills and Abilities	<ul style="list-style-type: none"> <li>• Ability to write business plans, formulate strategies and create slide decks and build complex financial models for different purposes</li> <li>• Ability to effectively communicate complex ideas through strong verbal, written and presentation skills in English (ability to communicate and present in Khmer is an advantage)</li> <li>• Strong interpersonal skills; and be able to work effectively with people at all levels, both internally and externally</li> <li>• Ability to master new challenges in unfamiliar disciplines and fields of expertise</li> <li>• Ability to efficiently and effectively manage projects to deliver high quality client's objectives and deadlines</li> <li>• Ability to coordinate several projects simultaneously</li> <li>• Ability to consistently deliver high-quality performance in all aspects of clientele and non-clientele engagements</li> </ul>
Other Requirements	<ul style="list-style-type: none"> <li>• Willingness to travel when necessary</li> </ul>

### Applications

EMC is committed to diversity and inclusion within its workforce and encourages qualified female and male candidates from all religious and ethnic backgrounds, including people with disabilities, to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a CV and cover letter to [recruiting@emc-consulting.asia](mailto:recruiting@emc-consulting.asia), with “**Senior Consultant, Financial Advisory**” in the subject line. Only shortlisted candidates will be contacted. For further information, please visit our [EMC Facebook feed](#); [EMC LinkedIn](#) and [visit our website](#).