

Job Description

Overview of Emerging Markets Consulting (EMC)

EMC is a consulting and investment advisory firm that brings international best practices to private and development sectors in Southeast Asia. We offer our clients and partners an unparalleled combination of international expertise and extensive local knowledge.

Overview of Corporate and SME Advisory Department

The **Corporate and SME Advisory** team is key client-driven and undertakes a diverse range of engagements as a trusted business advisor to champion solution ideation and development, leading finance transformation, modelling and analytics efforts, bridging access to capital, and other business advisory services. Our key clients include conglomerates and SMEs seeking strategic, operational, financial, digital business transformation solutions to support their growth.

Job Vacancy

Position	Consultant, Innovation Lab
Department	Corporate and SME Advisory
Report To	Innovation Lab Manager
Location	Phnom Penh
Type of Employment	Full-time

Duties and Responsibilities

- Manage delivery of assigned tasks/activities/project workstreams/milestones according to set project timelines as well as providing instructional guidance and assessing analyses/output of junior team members
- Conduct requirements analysis and information gathering and customer journey mapping from both internal and external stakeholders
- Implement the design, development, and delivery of differentiated consulting offerings throughout product lifecycle to both internal and external stakeholders
- Assist in the delivery of the product roadmap, customer experience strategy, and go-to-market strategy
- Lead identification and gathering of relevant and accurate data from internal and external sources and provide applicable analyses and insights
- Conduct Financial Model planning, analyses, forecasting, and valuation using financial modelling best practices to develop and pilot automated financial product offerings
- Conduct Business Plan/Pitch Decks planning, analyses, design and development using best practices localized to develop and pilot automated business plan offerings
- Conduct Data/ Meta-Data/ Data Analytics analyses, design and solutions for internal stakeholders
- Cross-collaborate with department units for pilot testing of products and applying agile project management techniques in progressive iterations of products

- Track and report on period progress and milestone reports and updates of unit initiatives for management reporting
- Ensure that EMC's brand and work maintain the highest standards of quality and ethical conduct
- Perform other professional duties as assigned

Profile and Qualifications	
Minimum Education	<ul style="list-style-type: none"> • Excellent academic and extracurricular record in a top-tier university in accounting, finance, economics, and/or business management; An MBA or related postgraduate degree or qualification is an advantage
Professional Experience & Knowledge	<ul style="list-style-type: none"> • At least 2 years of experience in product development/product management in a leading management consulting/financial consulting or relevant professional/technology firms • Experience and strong interest in working in a highly agile environment developing consulting offerings – particularly SME/Corporate-targeted products • Experience in working in Innovation Lab environments preferred • Experience in implementing and supporting product roadmap, product development and lifecycle management preferred • Experience in Agile Project Management preferred • Experience in understanding and working with/in Cambodia's SME/Corporate market
Competencies	<ul style="list-style-type: none"> • Creative and Critical Thinking and Problem Analysis • Team Management • Planning, Prioritization, Organizing and Monitoring • Flexibility and Adaptability • Design Thinking • Verbal and Written Communication Skills • Customer oriented and Relationship Building • Analytical and Attention to Detail • Project Management (Agile preferred) • Coaching and Mentoring • Results and Quality work -focused
Other Requirements	<ul style="list-style-type: none"> • Willingness to travel when necessary • Ability to speak and write in fluent Business English and Khmer preferred



EMERGING MARKETS
CONSULTING

Applications

EMC is committed to diversity and inclusion within its workforce and encourages qualified female and male candidates from all religious and ethnic backgrounds, including people with disabilities, to apply.

If you are interested in pursuing a career with international growth opportunities, please submit a CV and cover letter to recruiting@emc-consulting.asia, with “**Consultant – Innovation Lab**” in the subject line. Only shortlisted candidates will be contacted. For further information, please visit our [EMC Facebook feed](#); [EMC LinkedIn](#) and [visit our website](#).